

# **JOB FEST 2020**

## **Final list of Companies:**

- 1. SPM Profit Centre Private Limited**
- 2. E-Clerx Services Limited**
- 3. Tech Mahindra**
- 4. Kreativan Technologies**
- 5. IT by Design**
- 6. Pioneer Immigration and Education Consultancy**
- 7. ICICI Bank**
- 8. Swaraj Engines**
- 9. HDFC**
- 10. Aditya Birla Sunlife Insurance**
- 11. Go Daddy**
- 12. Caption Call**
- 13. Samsung**
- 14. Airtel Gold**
- 15. RBL Bank**
- 16. Cyber Panther**
- 17. Health Biotech**
- 18. PNB Metlife.**

Company Name	Designation	Package	Qualification/Requirements	Other Information
<b>SPM Profit Centre Private Limited</b>	Relationship Manager	Up to INR 1.80 LPA	Commerce / Economics Graduate / Post Graduate, pursuing Final year of Degree	<p>SPM Profit Centre Private Limited is a Wealth management company involved in the business of Investment advisory into Mutual Funds, PMS, Insurance, Corporate FDs, NCDs, NPS, etc. We also deal in providing Home Loans, Loan against property, personal loans, etc.</p> <p><b>Job Roles &amp; Responsibilities:</b></p> <ul style="list-style-type: none"> <li>• Lead generation for Mutual Funds, Insurance and other financial services products like Loans, FDs, NCDs, NPS, etc.</li> <li>• Interacting and selecting new advisors for Mutual Fund business through the BOP (Business Opportunity programme) (Agency manager channel of NJ India Invest )</li> <li>• Back office operations including MIS generation and de-mat account opening through online mode. Financial Reports generation for the management.</li> </ul> <p><b>Skills Required:</b></p> <ul style="list-style-type: none"> <li>• Basic computer knowledge.</li> <li>• Good communication skills.</li> <li>• Active listening ability along with active problem solving skills.</li> </ul> <p><b>Experience Required:</b> Fresher and Experienced both can apply</p> <p><b>Job Location:</b> Sector 32, Chandigarh. Candidate must have his/ her own conveyance</p>
<b>E-Clerx Services Limited</b>			<p>Pass-out of year (2018-2019) can apply</p> <p>2020 pass-out candidates without backlogs can apply</p>	<p><b>About E-Clerx:</b> eClerx provides critical business operations services to more than 50 global Fortune 500 clients, including many of the world's leading financial services firms, online retail and distributors, interactive media and entertainment, high tech and industrial manufacturing, travel and leisure, and software vendors, through operational support, data management and analytics solutions. Incorporated in 2000, eClerx is</p>

				<p>India's first and only publicly listed knowledge processing (KPO) company and is today traded on both the Bombay and National Stock Exchanges of India.</p> <p><b>Recruitment Process:</b></p> <p><b>Step 1</b></p> <ul style="list-style-type: none"> <li>• Session</li> <li>• HR interview</li> <li>• Paragraph writing test</li> </ul> <p><b>Step 2</b></p> <ul style="list-style-type: none"> <li>• Operations Interview</li> </ul> <p>(This will be conducted at eClerx office, Chandigarh. HR shortlisted candidates have to come for final assessments as per the designated date shared by us.)</p>
<b>Tech Mahindra</b>	Associate Customer Support	1.40 LPA to 2.75 LPA	Any Graduate / Any Post Graduate / Pursuing Graduation	<p>Tech Mahindra Limited is an Indian multinational provider of information technology (IT), networking technology solutions and Business Process Outsourcing (BPO) to the telecommunications industry.</p> <p><b>Job Roles &amp; Responsibilities:</b></p> <ul style="list-style-type: none"> <li>• Answer calls/chats/emails professionally to provide information about products and services, take/cancel orders or obtain details of complaints.</li> <li>• Keep records of customer interactions, transactions, details of inquiries, complaints and comments as well as actions taken.</li> <li>• Process orders, forms and applications.</li> <li>• Follow up to ensure that appropriate actions were taken on customers' requests.</li> <li>• Refer unresolved customer grievances or special requests to designated departments for further investigation.</li> </ul> <p><b>Skills Required:</b></p> <ul style="list-style-type: none"> <li>• Basic computer knowledge.</li> <li>• Good communication skills.</li> <li>• Active listening ability along with active problem solving skills.</li> </ul> <p><b>Experience Required:</b></p> <ul style="list-style-type: none"> <li>• Fresher and Experienced both can apply</li> </ul>

				<b>Job Location:</b> Chandigarh
<b>Kreativan Technologies</b>	PHP Developer, Android Developer, SEO Executive, PPC Executive, Business Developer, Java Developer, Software Testing	2.40 Lakh to 3.0 Lakh per annum		<p>We adhere to the following <b>recruitment process:</b></p> <ol style="list-style-type: none"> <li>1. Seminar about Company's profile and their processes.</li> <li>2. Aptitude Test (includes 20 Questions: Quantitative, Logical and Technical Question and Current Affairs).</li> <li>3. One to One Personal Interview for short-listed candidates in college then final technical in our office at Mohali.</li> </ol> <p>Job Profile: PHP Developer, Android Developer, SEO Executive, PPC Executive, Business Developer, Java Developer, Software Testing. www.kreativantech.com</p> <p>Process Description and Pay Package offered: Candidates short-listed during our visit to your institute will be invited for a final interview at our office.</p> <ul style="list-style-type: none"> <li>• Selected candidate after personal interview will undergo an OJT for 6 months.</li> <li>• In between the training the candidate will be offered a stipend of INR 5000 to 8000 from the 2nd or 3rd month.</li> <li>• After successful completion of OJT Period, all the candidates</li> <li>• will go through the process of Project building. In this process a live project will be given to all these candidates to implement their knowledge and prove their skills. The project completion will depend upon the actual project requirements.</li> <li>• On successful completion of project, each candidate has to submit his/her project to his/her mentor. On the basis of performance report from the mentor, candidates will be offered permanent jobs on a package ranging from 2.40 Lakh to 3.0 Lakh per annum. This offer is completely based on individual's overall performance and attitude.</li> </ul>

				<ul style="list-style-type: none"> <li>The selected candidate will have to work for a minimum period of 1 year with our organization. After 1 year, he / she will be appraised to a package of 3 lakh to 3.4 lakh based upon their performance. All the relevant and requisite details about the organization can be checked at our official.</li> </ul>
<b>IT by Design</b>		3 LPA	B.Tech/B.E. (Any Stream) /BCA/MCA (55% throughout 10th, 12th & Graduation/Post Graduation)	<p><b>Job Location :</b> Noida</p> <p><b>Selection Criteria :</b></p> <ul style="list-style-type: none"> <li>Communication assessment</li> <li>Personal Interview (HR &amp; Technical)</li> </ul> <p><b>Regarding Service Agreement &amp; Shift Timings :</b></p> <ul style="list-style-type: none"> <li>Shortlisted student has to sign two year service agreement from date of joining.</li> <li>Students should be open to work in 24*7 environment (It's a 5 day a week working)</li> </ul>
<b>Pioneer Immigration and Education Consultancy</b>	Sr Counsellor, Counsellor, Admission Executive, Case Filing Executive, Accountant, Receptionist, Telecaller & Backend executives, SEO experts, HR Executive, Assist Managers, Managers	1.20 Lac to 4.20 Lac Per Annum	Graduation and above	<p>Pioneer Immigration a leading company in Study Visa, Tourist Visa, Super Visa, Spouse Visa Services etc. It was established in 2003 by Immigration Law Expert &amp; Canadian Citizen Dr. Ravi Garg, who is a ICCRC, Canada (Immigration Consultants Canada Regulatory Council) member under #R410871. ICCRC is the Canadian regulatory body that promotes and protects the public interest by overseeing regulated immigration and citizenship consultants. ICCRC members fight for immigration cases in the IRB (Immigration &amp; Refugees Board) of Canada. In addition to this, our company is associated with MARA Australia member for direct assessment and filing of the cases to Australian Govt. And Private universities/Colleges.</p> <p><a href="http://www.pioneerimmigration.com/">http://www.pioneerimmigration.com/</a></p> <p><b>Job Location:</b> Chandigarh, Mohali, Jalandhar, Ferozpur, Moga, Amritsar, Ludhiana, Barnala, Baroda &amp; Delhi.</p> <p><b>Placement Process:</b> 3 Rounds</p>

<p><b>ICICI Bank</b></p>	<p>Senior Officer/Value Banker</p>	<p>2.33 LPA to 2.50 LPA</p>	<p>Graduate or perusing final year of graduation with regular mode of study, scored 50% and above in class 10th ,12th &amp; Graduation (for graduates).</p>	<p><b>Age:</b> Should be born on or after 1st Oct'1994.</p>
<p><b>Swaraj Engines</b></p>		<p>10k-11k</p>	<p>Under graduates</p>	
<p><b>HDFC</b></p>	<p><b>Branch Category:</b> A/B</p> <p><b>Designation:</b> Branch Relationship Officer</p>	<p>2.75 LPA</p>		<p><b>Incentive:</b> Yes</p>
	<p><b>Branch Category:</b> C/D/E</p> <p><b>Designation:</b> Associate Branch Relationship Officer</p>	<p>2.5 LPA</p>		
	<p><b>Branch Category:</b> F/G/H/I</p> <p><b>Designation:</b> Relationship Officer</p>	<p>2.25 LPA</p>		
<p><b>Aditya Birla Sunlife Insurance</b></p>			<p>Graduate/MBA</p>	<p>Employees are ON ROLLS of <b>Aditya Birla Sunlife Insurance</b>.</p> <ul style="list-style-type: none"> <li>• Employee will be mapped to the respective HDFC Branches basis on the geography assigned</li> <li>• Prime Responsibility to generate insurance Business through</li> </ul>

- HDFC Branch walk-in customers and leads generated by the Branch staff
- They will be required to generate business only for the assigned branch in the assigned geography through New or Old customers.
- Providing support to branch profitability by selling ABSLI Insurance product through different acquisition channels in the catchment area.
- Will be responsible for achieving monthly sales target assigned: 1. NOP 2. FYP 3. Persistency 4. 0 Customer complaint.
- Responsible for customer complains & need to be resolved in the specific TAT & Ensure quality customer service is delivered
- Penetration of LI to existing and new customers.
- Employee has to build the smooth-professional relationship with the respective Branch Manager & with the Branch employees.
- In the open Architecture Scenario its very essential to built the strong relationship with the Banca partners.

**Key Expectations:**

- To Handle Bank customers requirements with the best services and products ranges
- To make our self equipped with insurance and Bank Products knowledge
- To manage the relationship at all the levels to have the desire outputs.
- Communicating any product changes, process change or change in any rules and regulations (internal / IRDA) with the help of different training module to Banca Partners
- Supporting in the actual sales and service aspects including sales calls, issuance and complaint handling

				<ul style="list-style-type: none"> <li>• Self-Presentation.</li> <li>• High on Communication &amp; Articulation.</li> <li>• Ability to Convince and Influence</li> <li>• Relationship Management at all level employees of the Bank.</li> <li>• Excellent customer handling Skill.</li> <li>• Goal orientation -Resilience Specification.</li> <li>• Should be willing to travel within city/Outside Location if require</li> <li>• Local language Must</li> <li>• Should be Locality</li> <li>• Two-wheeler is Must to have.</li> <li>• Should Know the Geography.</li> </ul> <p><b>Mandatory</b></p> <ul style="list-style-type: none"> <li>• Should Know English as a language Speaking/Reading/writing</li> <li>• Minimum 5 Years in the City</li> <li>• No Gaps in the Job</li> <li>• No Multiple Job Changes</li> <li>• Should not belong from political/Police background</li> </ul> <p><b>Job Type:</b> Full Time</p>
<b>Go Daddy</b>		25k-27k	Graduation	
<b>Caption Call</b>		25k-27k	10+2	
<b>Samsung</b>		18k	BSC IT, BCA, B.Tech	
<b>Airtel Gold</b>		19k	Graduation	
<b>RBL Bank</b>		15k	10+2	
<b>Cyber Panther</b>	Web Content Writer	14k-20k	Graduate in any field (candidates with pending re-appear exams may also apply)	<p><b>A brief about the company</b> Cyber Panthers is an IT company which provides internet marketing services to its clients. Our services include Content Writing, Facebook marketing and other related things.</p>



				<p><b>Job Description &amp; Responsibilities:</b></p> <ul style="list-style-type: none"> <li>We are looking for outstanding content developers &amp; internet marketers to be responsible for developing the content of the websites, promoting/advertising it on the web. The work will vary according to the projects we get.</li> </ul> <p><b>Other Requirements:</b></p> <ul style="list-style-type: none"> <li>Top-notch written English skills.</li> <li>Good IQ level to grasp techniques.</li> </ul>
<b>Health Biotech</b>			Medical and Biotech Students	<b>Job Location:</b> Chandigarh
<b>PNB Metlife.</b>	Insurance manager	3 LPA to 5LPA		<b>Job location-</b> Panchkula & Chandigarh